

**SAVE
THE
DATE**

1st Global Conference



October 26th 2023
Grand Hyatt Hotel, Athens

1ST GLOBAL CONFERENCE

Save the Date for a Momentous Occasion!

Join us on 26th October 2023 for an unforgettable experience in the vibrant city of Athens, Greece, as we embark on an extraordinary journey together. This milestone event marks the very first Global Conference of Delphi Alliance, making it an unmissable experience for everyone involved. The conference promises to be an exceptional opportunity to connect with our esteemed members and valued partners, fostering deeper connections and stronger collaborations.

With two distinct sessions, you'll get the opportunity to participate in both the open session, featuring esteemed Government officials, distinguished guests, inspiring speakers, and our cherished members, as well as an exclusive closed session dedicated solely to our Members.

Indulge in delightful culinary experiences as we serve sumptuous lunch and dinner at iconic Athenian venues. And that's not all an optional trip to the historic Delphous awaits you on the second day, along with a delectable lunch.

Stay tuned for the conference agenda and opening registration details, which will be announced soon. We are eagerly looking forward to extending our warmest welcome to all of you at the first Global Conference in Athens 2023.

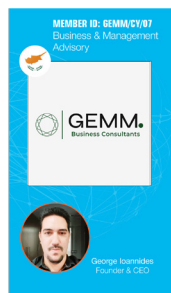
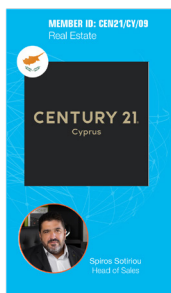
HIGHLIGHTS



New Board Member

Mr. Christodoulos (Lakis) Damianou, our new appointed Board Member and Growth Director for the MENA and Europe regions brings a wealth of knowledge and experience.

Read further on page 3



New Members on board

A hearty welcome to the newest members who have recently joined the Delphi Alliance Community. Don't hesitate to get in touch and connect with these proud new additions to our community, as you explore exciting business opportunities together!

Read further on page 3



Visit to Malta

Our General Manager, Chris Boreham's recently visited our esteemed members in Malta, EMD Advocates and Zeta.

Read further on page 4

DELPHI ALLIANCE
NEWSLETTER

TABLE OF CONTENTS

[Page 2](#)
CEO's message
General Manager message

[Page 3](#)
New Members
New Board Member

[Page 4](#)
Visit in Malta

[Page 5](#)
Members News

[Page 6](#)
Partners News

[Page 7](#)
Articles

[Page 8](#)
Network Events

[Page 9](#)
Procurements
Must Read/Watch

[Page 10](#)
Member Showcase

[Page 11](#)
Partner Showcase

[Page 12](#)
How To?

[Page 13](#)
Our Partners
About Delphi

CEO'S MESSAGE

It brings me great pleasure to share this first issue of the Delphi Alliance Newsletter with our esteemed members, which marks a significant milestone for us.

At Delphi Alliance, collaboration, building strong connections and facilitating growth of our members lie at the core of our mission. We firmly believe that by working together, we can achieve extraordinary results. The launch of our bi-monthly newsletter is yet another step in that direction, as it enables us to strengthen our community by delivering member news, updates, and success stories right to your inbox.

We encourage you to actively engage with the newsletter, share your feedback, and contribute your own success stories. This publication belongs to our entire community, and we want it to reflect your interests, aspirations, and accomplishments.

As we move forward, we are confident that this newsletter will become a source of inspiration and a valuable resource for all. Together, we will continue to shape the future of Delphi Alliance, making a lasting impact on the lines of business we represent.

Thank you for being an integral part of this journey with us. Your dedication and support are what drive our organization's success. We look forward to sharing many more exciting news, updates, and achievements with you in the issues to come.

Wishing you all success and prosperity.

Christos Christodoulou, CEO



GENERAL MANAGER'S MESSAGE

I am delighted to extend my warmest greetings to each one of our members as we unveil the very first edition of the Delphi Alliance Newsletter. As the General Manager of Delphi Alliance, it brings me great joy to embark on this exciting journey of enhanced communication and engagement with our esteemed members.

Your support and commitment have been the driving force behind Delphi Alliance's growth and success. With each project, collaboration, and shared achievement, our alliance has grown stronger, fostering a network of like-minded professional firms united by a common vision.

Our aim is to keep you informed and inspired by sharing the latest Delphi Alliance updates and members' news every two months. We hope you find this newsletter to be a valuable source of insights and knowledge.

The Delphi Alliance Newsletter is a testament to our dedication in nurturing a community of professional firms who stand at the forefront of progress.

Thank you for being an integral part of the Delphi Alliance community. Your trust in us fuels our determination to deliver nothing but the best.

Warmest regards,

Chris Boreham, General Manager



NEW MEMBERS ABOARD

A hearty welcome to the newest members who have recently joined the Delphi Alliance Community. Don't hesitate to get in touch and connect with these proud new additions to our community, as you explore exciting business opportunities together!

MEMBER ID: MEG/CY/06
Financial & Monetary/
Fund Management



**MEGA PLOUTOS FUND
MANAGEMENT LTD**
THINK MEGA



Charalambos Assiotis
Executive Director

MEMBER ID: CEN21/CY/09
Real Estate



CENTURY 21
Cyprus



Spiros Sotiriou
Head of Sales

MEMBER ID: GEMM/CY/07
Business & Management
Advisory



GEMM.
Business Consultants



George Ioannides
Founder & CEO

Proud members of Delphi Alliance

NEW BOARD MEMBER



DELPHI ALLIANCE



CHRISTODOULOS (LAKIS) DAMIANOU
.....
New Board Member

delphialliance.com

We welcome the recent addition to our leadership team at Delphi Alliance.

Mr. Christodoulos (Lakis) Damianou, our new appointed Board Member and Growth Director for the MENA and Europe regions brings a wealth of knowledge and experience, and we wish him every success in his position. We are confident that his contributions will have a significant and positive impact on Delphi Alliance and our members.

Christodoulos (Lakis) Damianou, currently serves as the Non-Executive Chairman of Eurofast International Ltd. He specializes in international tax structuring and planning, including real estate structuring. He has over 35 years of working experience in tax consulting, working with local as well as multinational companies. Previously in his career he has served as the EMEA Chairman of BKR - the 5th largest International accounting association in the world for Europe, Middle East and Africa (EMEA) Region as well as President of the Junior Chamber International of Cyprus. He is also a member of a number of international trade associations and a Board Member of some house-hold name companies.

Christodoulos is a holder of a Bachelor's Degree in Business Administration from Southern Illinois University and he is a US CPA. He has extensive experience cross-border structuring, joint ventures and M&A in the countries of South East Europe and CIS. Christodoulos is also a Partner and a Non-Executive Board at Tax and Cyprus and is a regular speaker in international tax conferences and events and he has also conducted over 200 presentations on International Tax Planning, Accounting and Management Consulting in conferences and meetings all over the world. He is the author of numerous taxation articles published in International press and magazines. Also, from 2004 to 2006 he served on the Worldwide and EMA Boards of BKR International.

He had gathered extensive experience in the countries of South East Europe and CIS, as well as specific cross-border structuring experience involving most of the countries in the Region.

Article published in

FOSTERING GROWTH AND COLLABORATION IN MALTA

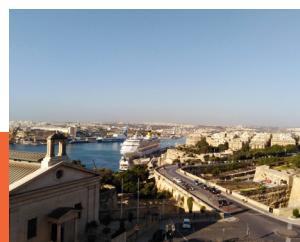
Our General Manager, visited in June our members in Malta, EMD Advocates and Zeta.

During the visit, Chris Boreham had the privilege of strengthening our existing relationships with our valued members in Malta. The fruitful interactions and engaging conversations were not limited to our current members alone. Our General Manager also had the opportunity to engage with prospective candidate member firms, supported by our esteemed Maltese members. The level of enthusiasm and expertise displayed in these discussions was truly impressive, reinforcing our belief in the promising future of our alliance.

We extend our heartfelt gratitude to our Maltese members for their incredible support and warm hospitality throughout the duration of the visit. Their unwavering dedication and commitment to the growth and success of Delphi Alliance are deeply valued and appreciated. The hospitality and generosity extended by our Maltese members have left an indelible impression on our General Manager, solidifying the bonds between Delphi Alliance and its members in Malta.

The beauty and charm of the island of Malta have captured our General Manager's heart, leaving him eagerly anticipating future visits to this remarkable location. The prospects of returning to Malta fill us with anticipation and excitement, as we firmly believe that our continued collaboration and the expansion of Delphi Alliance's presence in Malta will pave the way for exciting opportunities and fruitful partnerships.

We strongly encourage our members to connect with our Maltese members and embrace the incredible business opportunities that await. By fostering collaboration and establishing meaningful connections, we can collectively seize new heights of success within the Delphi Alliance community.



Zeta: As a Malta-licensed Corporate Services Provider, Zeta goes above and beyond to exceed clients' expectations by leveraging the right knowledge and expertise to fulfill their unique business needs. Zeta offers comprehensive assistance to clients throughout all phases of their business cycle, ensuring that their goals are met seamlessly and professionally.

To explore their services further, visit their website: <https://zeta-financial.com/>



EMD Advocates: This established Malta law firm boasts a team of experienced Maltese lawyers who provide traditional legal services under the laws of Malta. They also offer specialized legal and advisory services to clients both in Malta and overseas.

To learn more about their services, visit their website: <https://www.emd.com.mt>

MEMBERS NEWS



We are proud to present AKL's contribution to the Chambers and Partners Real Estate Global Practice Guide! Our real estate team provides expert insights on the industry's main market trends, the basic parameters of real estate transactions, the tricky issues of real estate finance and more.



Congratulations to Arbitrage for being certified as a Great Place to Work!

Keep up the good work.



We are absolutely delighted to be selected for yet another year by Legal 500 guide 2023 edition as leading firm in Cyprus in the two practice areas of Commercial, corporate and Our Managing Director Giorgos Landas has been featured in the guide as Recommended lawyer under Commercial, Corporate and M & A as well as under Dispute Resolution



Representing #Optimal this year at the #delphieconomicforum are Alexis Doukas and Vaggelis Zoubos



Congratulations to Infocredit Group who has been recognized as the winner of the Cyprus Export Award 2021 in the category General Services at the awards of the Ministry of Energy, Commerce and Industry and the Cyprus Chamber of Commerce & Industry (CCCI).

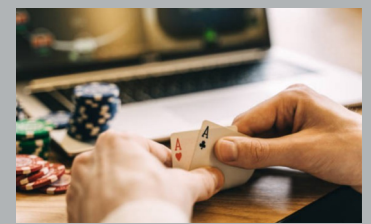


When creativity meets experience, extraordinary things happen. For 38 inspiring years, we have been dedicated to fostering meaningful connections, spreading joy, and making a positive impact in the lives of our clients and partners. Celebrating these exceptional people & 38 inspirational years around the sun! Here's to another year of pushing boundaries, sparking conversations, and making magic happen!

Happy Birthday!



GEMM Insights 12th edition will focus on the global online gaming industry trends and developments.



Announcement: IBSCY has relocated to a new office address! Our new location is: Office 11, 1st Floor, Anna Tower, 56 Griva Gigeni Avenue, CY-3101, Limassol, Cyprus. Contact number and email remain unchanged.



We are delighted to announce that Delphi Alliance CEO, Christos S. Christodoulou and Founder of CSC Christodoulou Ltd, a member firm of the alliance, will be speaking as a Panelist at the FIRST LEGAL FORUM EU-EASTERN PARTNERSHIPS in Warsaw.



“ When analyzing risks incurred and assets engaged (as part of the functional analysis), almost all information can be found in the statutory accounts or trial balances of a company ”

Hank Moonen
CEO / Founder TaxModel



Gain in-depth knowledge and accelerate your career as a Transfer pricing professional with expertly designed courses on TaxAcademy!

During our courses, you will learn:

- What is Transfer Pricing and the arm's length principle
- Transfer Pricing Developments
- Post-BEPS Challenges for MNEs and Tax Authorities
- Value Chain Analysis
- Functional Analysis

TAXMODEL



Congratulations to Liquid Media and Gazzetta! We are thrilled to announce that both Liquid Media and Gazzetta have achieved remarkable recognition in the digital publishing world. Liquid Media has been honored as one of the Top 3 Digital Publishers of the Decade, while Gazzetta has earned the prestigious title of Digital Medium of the Decade!



ECONOMY IMPACT

Don't miss the momentum for investment in Cyprus. Join us in London now.

Cyprus Investment Summit
A new chapter ahead
June 9th 2023
London Stock Exchange

John Arif, Niyazi Swais, Agnes Poulidou, Sotiris Kyriakides, John Poulas, John Poulas

hazlis & rivas

In a global setting dominated by geopolitical upheaval, energy and supply-chain crises, and the aftermath of the covid-19 pandemic, Cyprus is carrying out a significant effort to strengthen its economy and expand co-operation in the fragile eastern Mediterranean region.



infocREDIT GROUP
credit and compliance risk experts

Lexis+
Experience a new era in legal research and guidance

Infocredit Group Introducing Lexis+: The Cutting-Edge Legal Research Platform

Infocredit Group is thrilled to announce the launch of Lexis+, an innovative platform designed to revolutionize the legal research experience. Lexis+ is a premium solution that combines powerful features, intuitive functionality, and user-friendly design, providing legal professionals with an unparalleled research tool.



Which mistakes do you (unknowingly) make in your month-end close. Consolidating financial statements from multiple entities into a single set of financial statements is a complex task! There are several mistakes to avoid to get a correct result



KONSOLIDATOR

Webinar
Common Consolidation Mistakes to Avoid & Techniques for Accurate Reporting
June 13, 2023 at 11.00 CEST

Christian Weber
Head of Sales

SIGN UP



We're thrilled to be a Finalist in the SME National Business Awards - Customer Service Category - for the 2nd year in a row!

The team work incredibly hard to deliver amazing support to all our AVN members so this really means a lot.

Well done Shane Lukas Author - Coach - Tedx Speaker Emma Slack Jenny Lukas Kerry Riley Holly Booker Susan Clegg Joanne Wharam Andrew Miller Bernard Keavy Alan Woods Gordon Bell Andrea Moulding Patrick McLoughlin Oana Manase



fibrecrm HEART OF THE PRACTICE

Onboarding clients - How to set your firm up for success

Client onboarding is not just about signing up a new client. It is about establishing a strong relationship from the beginning for all future interactions, facilitating client satisfaction and ensuring long-term retention.

fibrecrm

Identity verification is the process that ensures a person is who they are supposed and claim to be. In the business market identity verification is known as the KYC process. The person in question presents at least one government-issued, photo ID card (e.g., ID, Passport, Alien Registration card, drivers' license)



check360
TRANSFORMING CONSUMER CREDIT

WHAT IS IDENTITY VERIFICATION?

How to differentiate your accounting firm

when all firms look and sound the same, it doesn't matter how good you are

How differentiating your accountancy firm attracts better clients
There's so much written about how to differentiate accountancy firms. But most of it is too shallow to help you stand apart from the crowd. So here's a deep dive into the problem, the cause and a clear plan to carve out your own special place.

Perfect Client

ARTICLES

■ Century 21 Cyprus

An interesting blog on “How tourism is driving the Cyprus Real Estate Market”.

Read the full blog by Century 21 Cyprus below:

<https://www.delphialliance.com/post/how-tourism-is-driving-the-cyprus-real-estate-market>

■ CPM Corporate Administration Services

Evolving Banking Landscape: Trends and Challenges

Read more on the website:

<https://www.delphialliance.com/post/evolving-banking-landscape-trends-and-challenges>

■ IBSCY

Enhancing Security for Cloud Applications and Email: Safeguarding your Digital Workspace
As organizations increasingly embrace cloud computing and rely on cloud applications.

Read more about it on the link below:

<https://www.delphialliance.com/post/enhancing-security-for-cloud-applications-and-email-safeguarding-your-digital-workspace>

■ Digital Tree

GIF It A Shot! Instagram’s New Comments Feature!

Instagram has gone and done a thing, finally, which will inevitably change once again the way we interact and engage with other users, as well as with brands.

Read more about it on the link below:

<https://www.delphialliance.com/post/gif-it-a-shot-instagram-s-new-comments-feature>

■ Zeta.

Malta StartUp Residence Programme

On the 13th of October 2022 the Maltese government launched the program to foster innovation, create job opportunities, and support Malta’s growing economy. The scheme offers residency to talented entrepreneurs from non-EU countries, including Pakistan.

Read the article on the link below:

<https://www.delphialliance.com/post/malta-startup-residence-programme>

■ International Accounting Bulletin

How AP automation can reduce the effects of inflation
Inflation leaves less disposable income for businesses and individuals, and a looming recession leads to less spending comments Laurent Charpentier, CEO, Yooz.

Read more about it on the link below:

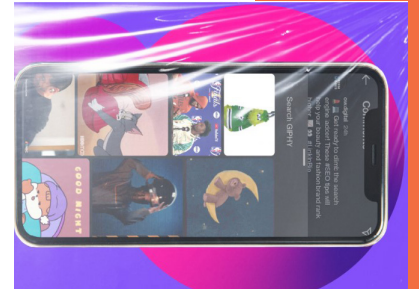
<https://www.delphialliance.com/post/how-ap-automation-can-reduce-the-effects-of-inflation>

■ Infocredit Group Ltd

Technology is Transforming the Legal Industry - Cutting Edge Technology in the Legal World

Read the article on the link below:

<https://www.delphialliance.com/post/technology-is-transforming-the-legal-industry>



NETWORKING EVENTS

Connect - Collaborate - Cultivate Success

Let's embark on a journey through time and relive the enchantment of our past networking cocktail event in Cyprus earlier this year. For those who missed out on this exhilarating occasion, fret not! Below, we've captured snapshots of the cherished moments shared among our esteemed Delphi Alliance members.

At Delphi Alliance, we deeply understand the transformative power of networking; it's more than just an event – it's an avenue for nurturing profound connections. These events unfold as treasure troves of insights, cultivating potential business prospects, and cultivating fertile ground for impactful collaborations.



Cyprus members & associates at the cocktail Networking Event in Nicosia, Cyprus



Connect - Collaborate - Cultivate Success

Journey back in time with us and rekindle the allure of our past networking cocktail event in Greece earlier this year. For those who couldn't partake in this memorable affair, no need to worry! Below, we've captured glimpses of the treasured moments shared among our esteemed Delphi Alliance members.

At Delphi Alliance, we wholeheartedly recognize the profound influence of networking; it's more than a mere gathering – it's a means to cultivate valuable connections. These events serve as repositories of insights, nurturing potential business avenues, and sowing the seeds for meaningful partnerships.

Yet, this is merely the inception! As we reflect on these enriching encounters, we're eagerly anticipating the windows they will open to the future. Prepare to seize upcoming opportunities by actively engaging in our upcoming events and initiatives.



Greek members & associates at the cocktail Networking Event in Athens, Greece

Turn Connections to Clients (TCTC)TM

Delphi Alliance member firms completed the 4-part online workshop.

The workshop was proudly organized by Delphi Alliance to provide value and benefit our members in learning to manage and leverage their local and global member connections within the Delphi Alliance Community and beyond.

The workshop covered the following:

- Set clear goals for building relationships and ensure a clear mindset no matter what it takes
- Use simple practices to build the right habits and act with consistency
- Assess your connections and aggregate them into one place
- Create a system to prioritize your relationships, so you can focus on the right ones
- Gather relevant intelligence on your connections
- Create an effective follow-up plan with your connections to engage and add value consistently
- Get and track results that inspire better and deeper connections

The inspiring workshop facilitator, was Itzik Amiel, a former international tax lawyer, the global leading authority on business development, business networking and personal branding founder & CEO of THE SWITCHTM.



PROCUREMENTS

Dear Members,

We would like to emphasize a distinctive member benefit that sets Delphi Alliance apart – our dedicated internal monitoring mechanism for local and international procurement projects across both private and public sectors within the countries where we maintain a presence.

In our relentless pursuit of amplifying opportunities for all members, we're excited to highlight this exclusive avenue. Delphi Alliance serves as a hub for the exchange of procurement insights and opportunities, tailored to your lines of business.

Here's how it works: Procurements aligned with the line of services offered by the alliance are meticulously curated and disseminated through a monthly email notification. This curated list serves as a beacon, guiding you toward promising ventures that deserve your attention.

And that's not all! For those projects that pique your interest, we take our collaboration a step further. By fostering "joint ventures" among interested members, we're collectively strengthening our participation potential. This strategic approach ensures that projects that might have been out of reach with members individually become within grasp collectively. It's a testament to the power of collaboration and unity within our alliance.

Stay tuned for your monthly dose of procurement potential and let's pave the path to prosperous member collaborations.

Monthly Email Notification: Procurements aligned with the alliance's line of services are carefully curated and shared with you through a monthly email notification. (Please let us know if you're not currently receiving emails from our MailChimp list).

<https://www.delphialliance.com/procurements>



MUST READ / WATCH

MUST
READ / WATCH

For our first issue of our Newsletter, we have selected the below article as the "Must Read" Article of the month!

As much as some of us may have chosen a more creative path, there's no escaping numbers. Especially in the ever-changing, fast-paced digital world, data-driven marketing has become a standard practice that empowers brands to make more informed decisions based on optimised, reliable and accurate results.

Read more here:

<https://blog.opiumworks.com/cracking-the-code-data-driven-marketing-the-best-practices-to-know-about>

Cracking The Code: Data-Driven Marketing & The Best Practices To Know About



MEMBER SHOWCASE

In every issue of our newsletter we will showcase a member from our community providing you with useful information so you can learn more about them.

In this issue we shine the spotlight on our founding member, CSC Christodoulou, an award-winning audit, tax, and advisory firm based in Cyprus.

The firm was founded in Limassol in 2004 by Christos S. Christodoulou. Within just a few years it became a professional reference of what the accountancy profession in Cyprus had to offer. Our achievements are mainly credited to the dedication and commitment of our people who are highly skilled professionals, genuinely caring about our clients. They are also credited to our vision in combination with the principles and ethics that guide us. In the year 2005, the firm became the first accounting, auditing firm outside the United Kingdom and Ireland, winning a global award for quality, issued by ACCA. By applying international practices for professional services and operations as required by ACCA, the firm was presented with the ACCA Quality Checked award, being the first firm to achieve this since the award went global. Moreover, the firm was awarded again by ACCA and ICPAC with Quality Checked Awards in 2013.

During the year 2015, ACCA and ICPAC have discontinued their Quality Checked program and they do not offer the Quality Checked Award to their members anymore. Moreover, the firm has been presented with many other awards, honors and appointments, i.e. Auditors of the Institute of Certified Public Accountants in Cyprus (ICPAC), the Gold Approved Employer status by ACCA and others. In 2019, the firm has passed successfully its third consecutive monitoring visit by ACCA and ICPAC, not only for its auditing and other professional services but also for its AML compliance with the local laws and European Directives.

Find out more about CSC Christodoulou at <http://www.cschristodoulou.com>



CSC | Christodoulou

FINANCIAL MINDS.
WE PROVIDE MORE THAN NUMBERS
AUDIT | TAX | ADVISORY

Company Name

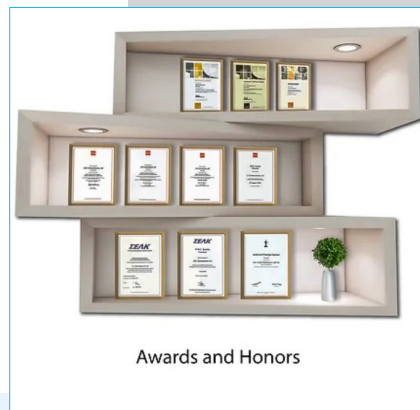
CSC Christodoulou

Member ID

CSC/CY/05

Line of Business

Accounting, Auditing & Taxation



Awards and Honors



PARTNER SHOWCASE

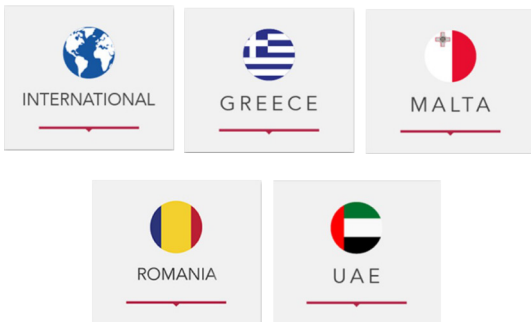
In every issue we highlight one of our trusted Partners so you can gain an understanding of their products and services and what they can offer you. In this issue we feature LEXIS NEXIS

We hereby present our valued partner:

LexisNexis® is a leader in providing essential information to help customers across every industry and government assess, predict and manage risk while upholding the highest standards of security and privacy.

A leading global provider of content-enabled workflow solutions designed specifically for professionals in the legal, risk management, corporate, government, law enforcement, accounting, and academic markets. As a member of Reed Elsevier, LexisNexis serves customers in more than 100 countries with more than 15,000 employees worldwide.

Infocredit Group is the strategic partner of LexisNexis Risk Solutions in Cyprus, Greece, Malta, UAE, Romania and Russia.



LexisNexis solutions allow you to:

-Identify your clients, employees and vendors

Do business securely and profitably by better understanding your customers, employees and vendors.

- Detect fraud

Increase your ability to detect and prevent fraud, contain costs and protect revenue with relevant information about people, businesses and assets.

- Comply with regulations and legislations concerning Anti-Money Laundering

Reduce financial and reputational risk by complying with evolving regulations and streamlining due diligence.

- Have constant and ongoing monitoring of your clients

Make informed decisions by identifying, authenticating, investigating and monitoring individuals.

Find out more about Lexis Nexis at <https://www.infocreditgroup.com/services/lexisnexis>



Company Name
LexisNexis

Line of Business
Risk solutions

Website
lexisnexis.com





HOW TO ?

What is the “Annual Report”?

Our first subject for Member’s training we have selected the “Annual Report” completion and submission to Delphi Alliance.

Article 3.4. of Delphi Alliance’s Rulebook refers to Further reporting obligations to the Alliance”

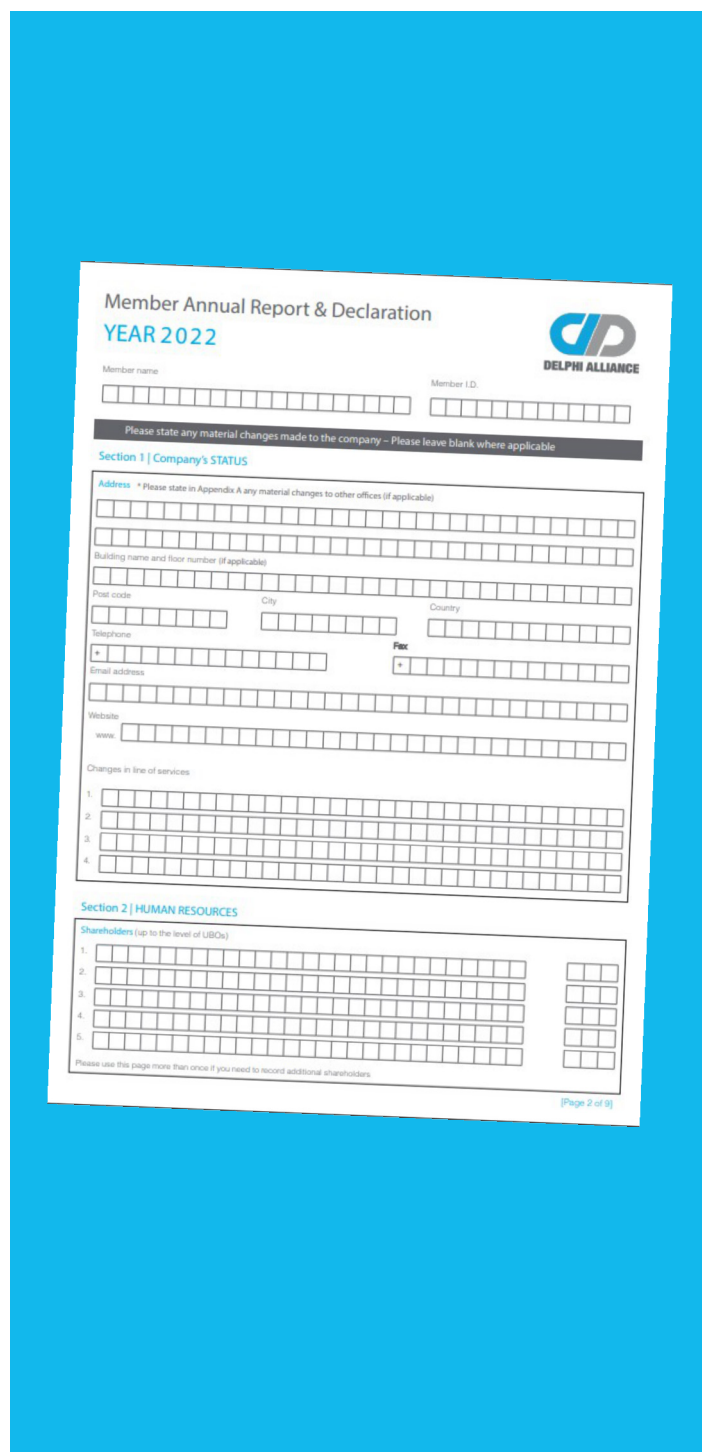
3.4.1. Each Delphi Alliance member is obliged to submit to the Compliance Committee of Delphi Alliance, its “Annual Report” as described in Annex 2 of this rule book. The Annual Report must be submitted by email to compliance@delphialliance.com the latest by 31st of March the following year.

3.4.2. Each Alliance member should secure that all annual professional licenses, professional indemnity insurances and all local regulatory obligations are renewed and met, and that copy of all such licenses and insurances are submitted to the Compliance Committee together with the Annual Report.

3.4.3. In the event of any failure to renew all professional licenses and/or professional indemnity insurances, or comply with local regulations and legislation, members should notify the Compliance Committee of Delphi Alliance immediately when this is known, explain the reasons for the failure and receive instructions.

What does the report serve for?

The purpose of this report is to provide the Alliance with ongoing assurances that each member is qualified and suitable to carry out their professional services. Additionally, the report offers essential statistical information about each member’s activities, including turnover, number of offices, and staff count. This data assists Delphi Alliance in gathering comprehensive statistical insights. It’s important to note that none of the information shared with Delphi Alliance is published independently. Our focus is on aggregating overall Alliance data, contributing to our goal of enhancing the Alliance’s global listings and rankings.



Member Annual Report & Declaration
YEAR 2022

Member name: _____ Member I.D.: _____

Please state any material changes made to the company – Please leave blank where applicable

Section 1 | Company's STATUS

Address * Please state in Appendix A any material changes to other offices (if applicable):

Building name and floor number (if applicable):

Post code: _____ City: _____ Country: _____

Telephone: _____ Fax: _____

Email address: _____

Website: _____
 www: _____

Changes in line of services

1. _____
 2. _____
 3. _____
 4. _____

Section 2 | HUMAN RESOURCES

Shareholders (up to the level of UBOs)

1. _____
 2. _____
 3. _____
 4. _____
 5. _____

Please use this page more than once if you need to record additional shareholders.

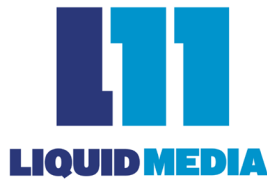
(Page 2 of 8)



OUR PARTNERS



Delphi Alliance's Partners Program intends to bring value to its members, by securing them access to products, services, events and media, at discount prices and with a privileged treatment. Partners are selected in a way to provide the members with technical, geographical, specific or general coverage. In addition, based on the arrangements secured with all its Partners, Delphi Alliance (and its members) gain access to contacts, webinars, networking events and more referrals.



ABOUT DELPHI ALLIANCE

The first multi-practice global Association linking professionals from twelve different lines of services with exclusivity membership rights by country, city and by line of service, building synergies and creating new business opportunities between member firms. The twelve multi-practice participation creates the ground-breaking "local and global alliance" concept, allowing its members to share insights, knowledge, expertise, global resources, client referrals and develop joint ventures to bid for public procurements and local and international projects that have eligibility requirements, which essentially would be extremely difficult to achieve on their own.

www.delphialliance.com



1. Marketing & Advertising
2. Information Technology
3. Human Resource
4. Fiduciary & Administration
5. Audit & Assurance, Accounting, Payroll & Taxation
6. Financial & Monetary
7. Business & Management Advisory
8. Compliance
9. Real Estate
10. Reporting, Translation & Interpretation
11. Professional Training & Education
12. Legal Services



Send Us Your Member News and Feedback
Simply forward any news, articles or press releases to marketing@delphialliance.com

You can find more about us here:

